Exploring the Perceived Value of Fixed-Dose Combinations in Type 2 Diabetes Mellitus in the EU4 and the UK



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OBJECTIVES

Fixed-dose combinations (FDCs) are expected to simplify therapy and improve adherence in managing T2DM by combining multiple medications into a single pill. The objectives of the study are:

- > Explore how FDCs are valued relative to their mono-components.
- > Investigating the correlation between price changes of FDCs for T2DM vs. the sum of the mono-components (1+1) and the subsequent market share dynamics in the EU4 and the UK from 2018 to 2022.

HODOLOGY

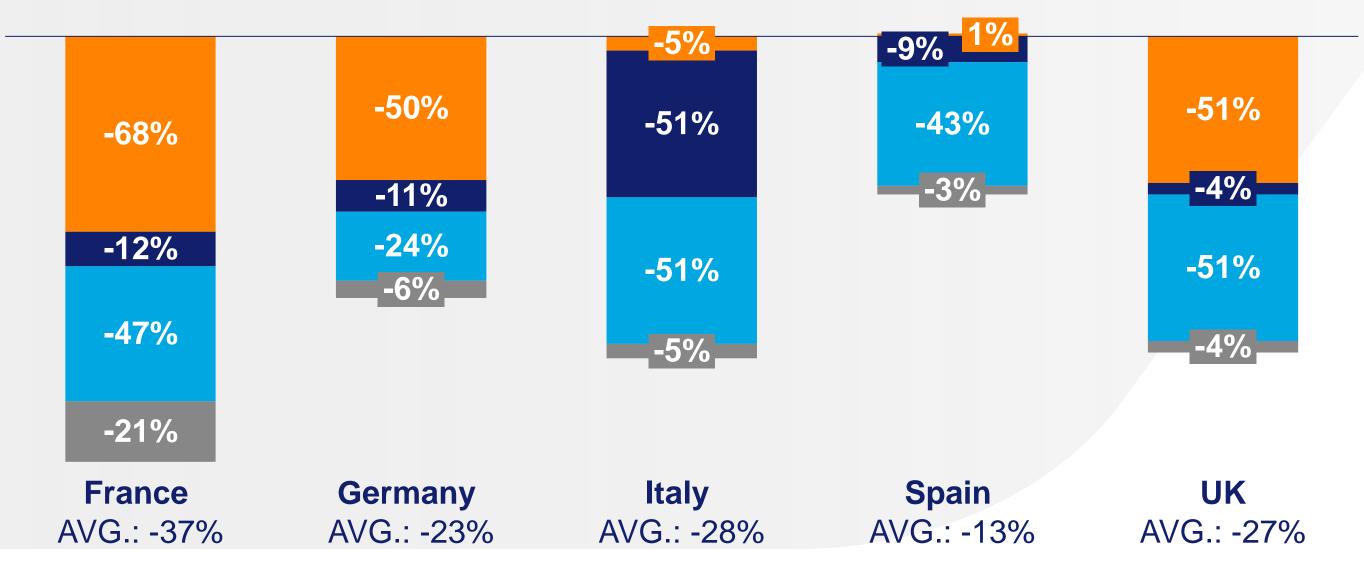
Four FDCs consisting of metformin + dapagliflozin (A), saxagliptin (B),

vildagliptin (C) and sitagliptin (D) were analyzed. The price differential and price evolution between the FDCs with 1+1, and the relationship between these pricing factors and market share trends from 2018 to 2022 were examined to determine the perceived value of each FDC.



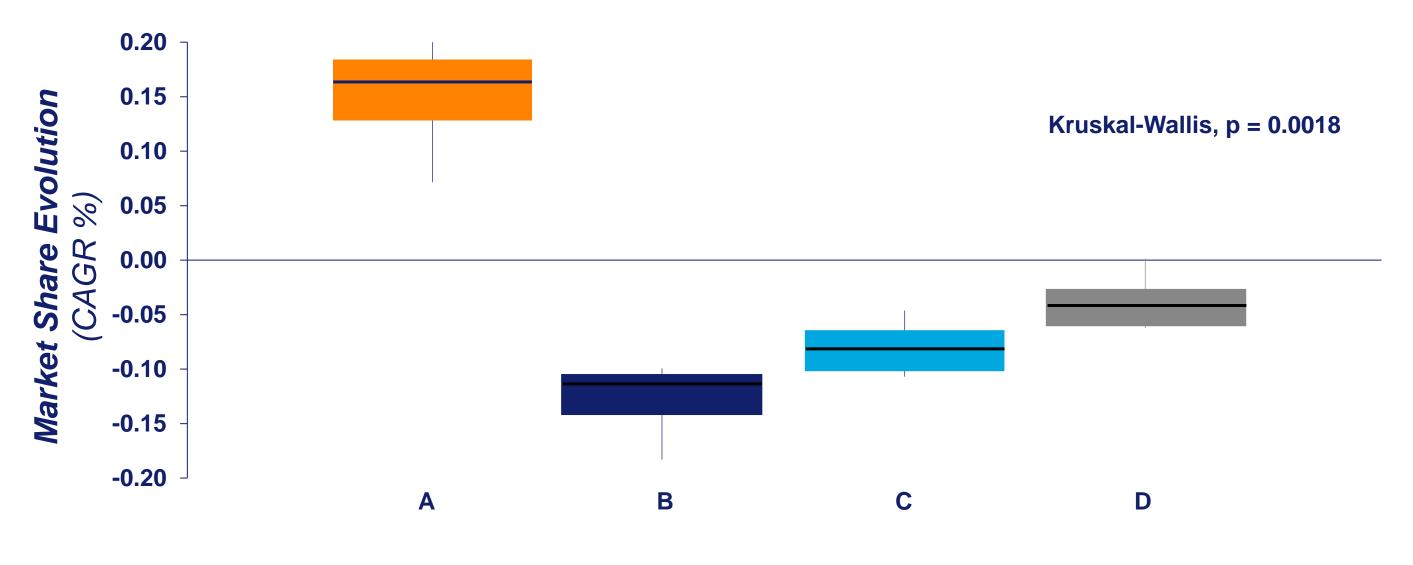
- > The pricing and market dynamics of FDCs for T2DM vary discreetly across European countries. Ranging from -13% in Spain to -37% in France.
- > The average price difference in 2022 between the FDC and the 1+1 for FDC-A was -35% (68% to 1%), for FDC-B -18% (-51% to 4%), for FDC-C -**43%** (-51% to -24%), and for **FDC-D -8%** (-21% to -3%).

Price Difference for the FDC-A, B, C and D in the EU4 and the UK



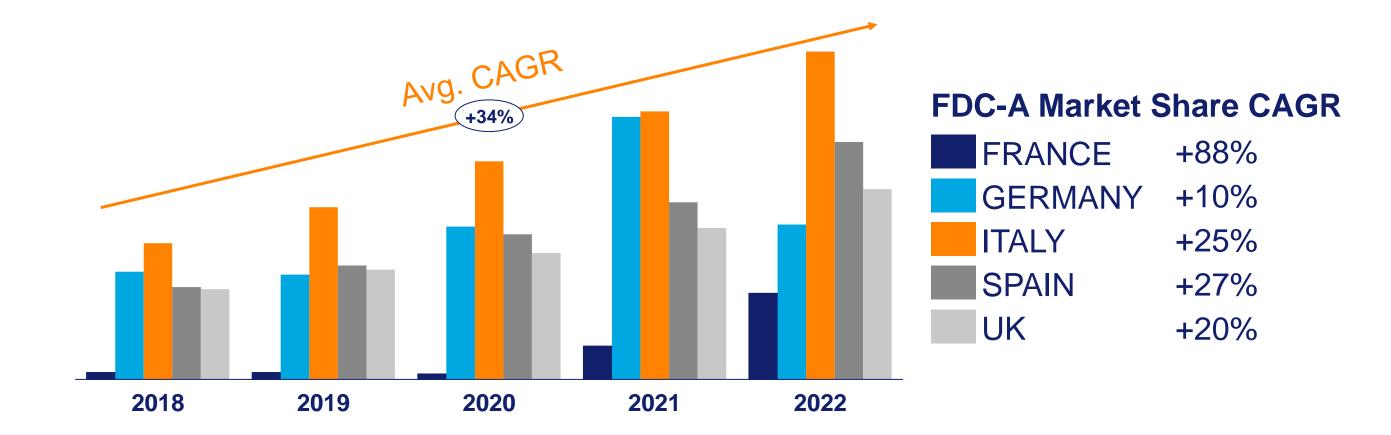
FDC A - Avg.: -35% (-68% to 1%) FDC C - Avg.: -43% (-51% to -24%) FDC B - Avg.: -18% (-51% to -4%) FDC D - Avg.: -8% (-21% to -3%)

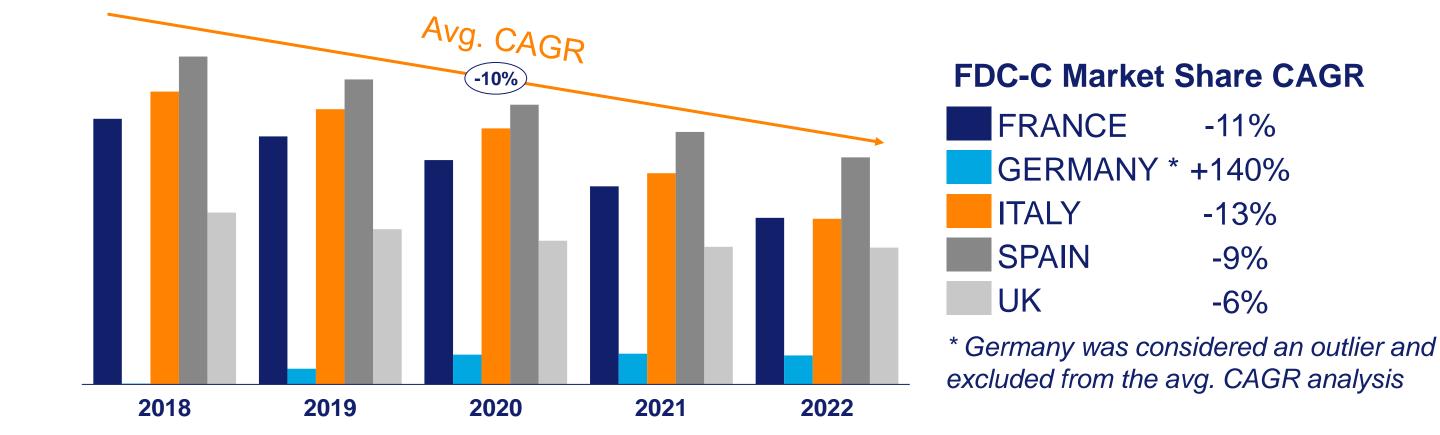
- > There was no statistical significance in the price difference evolution among the 4 FDCs in the EU4 + UK (p=0.7961).
- > There is a statistically significant in the market share evolution among the 4 FDCs in the EU4 + UK (p=00178).

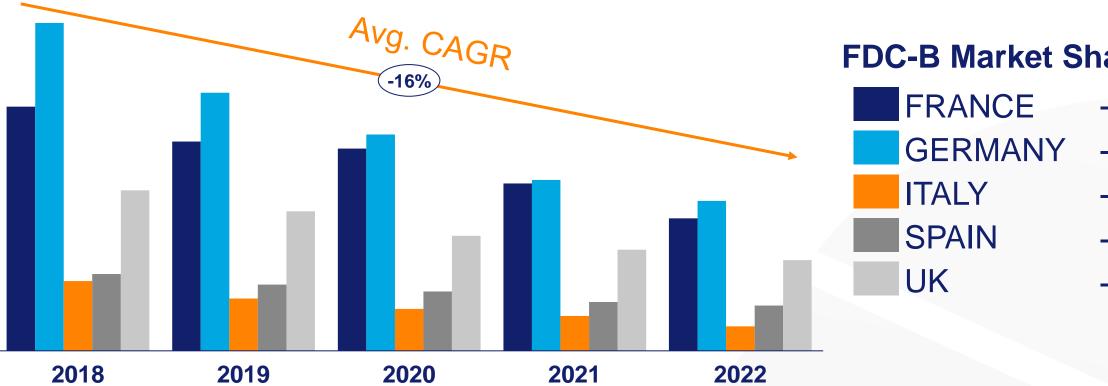


Market Share Evolution for the FDC-A, B, C and D in the EU4 and the UK

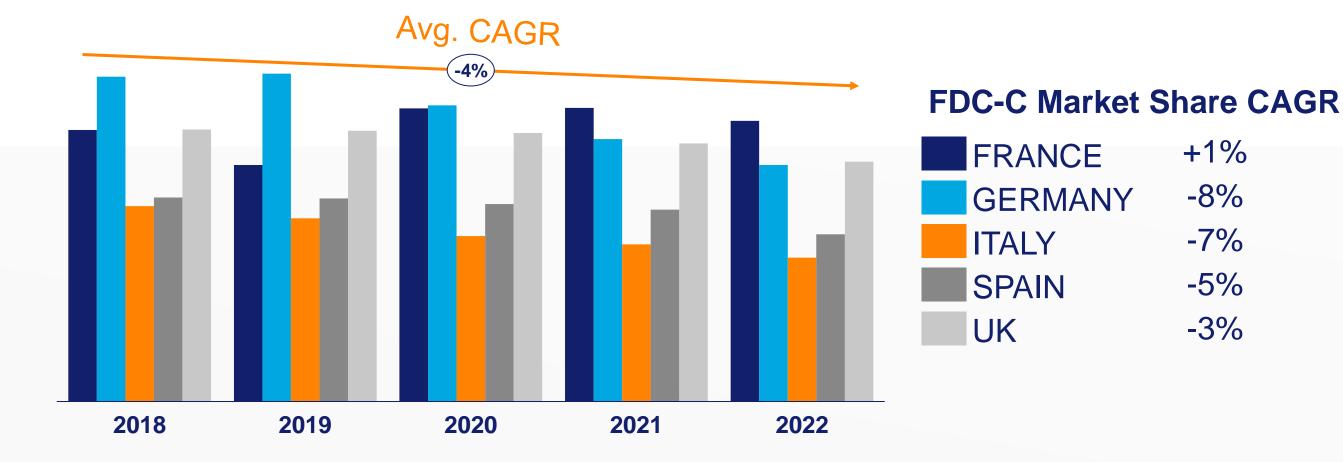
> FDC-A gained market share in all five countries regardless of price difference vs. the 1+1. FDC-B lost market share in every country despite being cheaper than the 1+1 in three out of five countries. FDC-C and D lost market share in 4 out of 5 countries even though they were always cheaper than the 1+1.











CONCLUSION

> The moderate market share of 3 out of 4 FDCs between 2018 to 2022, indicates that among physicians there might be a low awareness of the benefits of improving adherence and simplified therapy with price also playing a role, although not significant. The study does not account for important factors like clinical efficacy, safety, patient preferences, physician prescribing habits, and patient-level data, which could significantly impact FDC adoption and market dynamics.



- 1. Navlin Prices for France, Germany, Italy, Spain and the UK extracted the 10/05/2023
- IQVIA market share data extracted the 10/05/2023





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